## **WHAT IS MY RISK APPETITE?**

. What is your primary investment goal	
a) Preserve capital and avoid losses.	
b) Achieve steady growth over time.	
<ul> <li>c) Maximize long-term returns, even if it means taking on more risk.</li> </ul>	
2. How would you feel if your investment dropped 10% in a month	?
a) Very concerned; I might consider selling.	
<ul> <li>b) I would be a bit worried, but I'd probably stay invested.</li> </ul>	
• c) I'd see it as a potential buying opportunity.	
3. How long do you plan to keep your money invested?	
• a) Less than 3 years.	
• b) 3-10 years.	
• c) More than 10 years.	
4. How comfortable are you with making investment decisions?	
a) Not comfortable; I prefer safe, well-known options.	
<ul> <li>b) Somewhat comfortable; I'm open to a mix of investments.</li> </ul>	
• c) Very comfortable; I enjoy researching and taking calculated risks.	
5. How do you react to market fluctuations?	
• a) I prefer stability and avoid investments that fluctuate a lot.	
<ul> <li>b) I accept some fluctuation as part of investing.</li> </ul>	
<ul> <li>c) I'm okay with fluctuations if it means higher returns.</li> </ul>	

<ul> <li>a) Consistent, but modest returns, even if it means lower overall growth.</li> <li>b) Moderate returns with a balance of growth and security.</li> <li>c) High returns, even if it involves taking on more risk.</li> </ul>	
7. How much experience do you have with investing?	
<ul> <li>a) Very little or none; I'm new to investing.</li> <li>b) Some experience; I've made a few investments.</li> <li>c) Extensive experience; I actively manage my portfolio.</li> </ul>	
8. How diversified is your current investment portfolio?	
<ul> <li>a) Mostly in low-risk options like bonds or savings accounts.</li> <li>b) A balanced mix of stocks, bonds, and other assets.</li> <li>c) Heavily weighted towards high-growth assets like stocks or real estate.</li> </ul>	
9. How reliant are you on your investments for income?	
<ul> <li>a) Very reliant; I need the income to cover living expenses.</li> <li>b) Somewhat reliant; the income supplements my earnings.</li> <li>c) Not reliant; I reinvest most of the returns.</li> </ul>	
10. What is your reaction to investment losses?	
<ul> <li>a) I get very anxious and consider pulling out.</li> <li>b) I'm concerned but stay invested, hoping for recovery.</li> <li>c) I see losses as temporary and look for new opportunities.</li> </ul>	

6. What level of return do you expect from your? investment

<ul> <li>a) Rarely; I prefer to set it and forget it.</li> <li>b) Occasionally; I review it a few times a year.</li> </ul>	
<ul> <li>c) Regularly; I closely monitor and adjust my investments.</li> </ul>	
12. How Stable is your current financial situation?	
a) Very stable; I have a secure income and minimal debt.	
<ul> <li>b) Fairly stable; I have some debt but manage it well.</li> </ul>	
• c) Uncertain; my income fluctuates or I have significant debt.	
13. How would you describe your level of financial knowledge?	
<ul> <li>a) Basic; I know the fundamentals but not much more.</li> </ul>	
• b) Intermediate; I understand key concepts and follow financial news.	
• c) Advanced; I'm knowledgeable about various investment strategies.	
14. What is your approach to new investment opportunities?	
a) Cautious; I stick to what I know and trust.	
<ul> <li>b) Open-minded; I consider new options but research thoroughly.</li> </ul>	
<ul> <li>c) Eager; I'm always looking for the next big opportunity.</li> </ul>	
15. What is your investment time horizon?	
<ul> <li>a) Short-term; I need access to my money within the next few years.</li> </ul>	
<ul> <li>b) Medium-term; I plan to invest for 5–10 years.</li> </ul>	
<ul> <li>c) Long-term; I'm investing for the next decade or more.</li> </ul>	

11. How often do you review your investment portfolio?

## **Scoring:**

- Mostly A's: Conservative Investor You prefer low-risk investments like bonds, high-quality dividend stocks, or savings accounts that offer stability and protection.
- Mostly B's: Moderate Investor You are comfortable with a balanced approach, including a mix of stocks and bonds, aiming for steady growth with moderate risk.
- Mostly C's: Aggressive Investor You're willing to take on higher risk for
  potentially higher returns, investing in stocks, emerging markets, or other
  high-growth opportunities.